

## Cross Equity will support Boes Group's stamping tools add-ons in e-mobility space - sponsor

11 DEC 2018

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Cross Equity-owned Boes Group, a German, high-precision stamped parts manufacturer, is planning add-on acquisitions as it looks to expand into the e-mobility space, Managing Partner at Cross, Michael Petersen, said.

The company will look at peers operating in the German-speaking countries, especially those supplying e-bikes and e-scooters manufacturers, Petersen said. The stamping-tool manufacturing market is fairly fragmented, comprising small and medium-sized family-owned businesses, he said.

Boes wants to leverage its presence in the electric mobility space, as a supplier of parts used in e-bike motors, to expand in this fast-growing market, he said. The company generates a significant part of its revenue supplying more traditional electronics and automotive sectors with parts of, for example, electrical switches for cars, he said.

Cross will support Boes financially in its consolidation efforts as a way of growing the company more quickly, Petersen said. The sponsor has scanned the market during the recent negotiations with Boes, and typically handles acquisition internally, he said, adding that it would not rule out hiring advisers if it needed ideas.

Late last month, Cross [acquired](#) a majority stake in Boes from the owning family. The transaction was valued at EUR 50m-EUR 100m, Petersen said, declining to elaborate on the company's financials.

As part of its organic growth efforts, Boes will create a sales team to reach out to new customers and support its expansion and client-diversification strategies, he said. Cross will reassess its holding of Boes in three to five years' time and decide whether to set new growth plans or exit the asset, he said.

Boes Group has a plant in Neulingen-Bauschlott at which it develops high-performance composite stamping tools and produces high-precision stamped, bent and drawn parts. It makes approximately 420m precision-stamped parts per year.

## Fundraising

After the Boes deal, Cross' CHF 100m (EUR 89m) Fund II is 75% invested and will look to make one more acquisition in the next six months, Petersen said. The fund, closed in 2015, has another three portfolio companies in it.

Cross Equity primarily looks at small-cap businesses, largely family-owned, in Switzerland and Germany, as previously [reported](#) by this news service.

Once Fund II's last acquisition is done, Cross will start fundraising for Fund III, aiming for CHF 150m-CHF 200m, Petersen said.

As reported by this news service, Fund I portfolio company Rademacher was working with PwC to explore a [sale](#) earlier this year. Petersen declined to talk about this specific sale process, saying unless the sponsors receive a good offer, they could hold it for longer. Cross and private equity firm Pinova Capital own the EUR 50m-turnover, German home automation systems manufacturer.

by Joao Grando in London

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Grade: Confirmed

### BIDDERS

[Cross Equity Partners AG](#)

[Boes GmbH](#)

### OTHERS

[Rademacher Geraete-Elektronik](#)

[GmbH & Co. KG](#)

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### Countries

Austria

Germany

Switzerland

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### Sectors

Automotive

Industrial products and services

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### Sub-Sectors

Automotive components

Industrial Services

Industrial equipment and machinery

Iron and steel production

Other metal products

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## Topics

Advisory Invitation (Bankers,  
Other)

Bolt on/Oppportunistic

Cross Border

Private equity related

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Intelligence ID: 2753927

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