

**Points of Contact**

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Managing Partner



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**Company Calendar**

2 September 2015  
Cross Summer Bash

9 September 2015  
Advisory Board Meeting

24 September 2015  
Annual General Meeting

**Recent Developments**



Ralf Herrmann has joined Cross as Investment Manager. Ralf has more than 14 years of international experience in mergers & acquisitions. Most recently, he was a partner of N + 1 Swiss Capital, a leading Swiss mid-market corporate finance boutique. Previously, he worked as Vice President M&A with Credit Suisse First Boston in Frankfurt am Main.



Thomas Bargetzi has been appointed as new CEO of spirella s.a.. Thomas Bargetzi is a seasoned manager with a wealth of experience in both branded consumer goods as well as retailing in Switzerland, Germany and Austria. Amongst others, he held management positions with Mars Group, the Feldschlösschen brewery and Denner. For the last ten years, Thomas Bargetzi has been an entrepreneur and implemented numerous international consumer goods projects.

**Selected Portfolio Highlights**



**POLYMETRIX**  
a former Bühler Group Company

*World leader in post-condensation technology for PET*

- Order intake 2014 doubled vs. 2013 – 2015 +100% forecast vs. 2014
- Rebranding to Polymetrix with new website [www.polymetrix.com](http://www.polymetrix.com)
- Measures against new EUR/CHF situation show first results



**micromacinazione®**  
the value of experience

*European leader in micronization technologies for the pharmaceutical industry*

- Sustained growth in 2015
- Own laboratory demonstrates a milestone of the planned transformation to a solution provider
- Signed contract for new warehouse to be built in 2015 increasing production capacity



**RAEMACHER**

*Leading German provider of smart home solutions*

- Strong outperformance in 2014, lifting 2015 outlook above investment case
- Home Pilot 2 successfully launched
- Appointment of new Chief Sales Officer

**Market and Dealflow**

- In 2014, the DACH region remained one of the most active regions for private equity in Europe with 11% increase in volume to 155 transactions and 5% increase in value to EUR 13.9 billion.
- For 2015, the highest growth in dealflow is expected for mid-sized transactions. In Cross' investment focus, 60-70 transactions are expected to close this year.
- As a result of its strong network, Cross' deal seen ratio remains high at >60% on intermediated transactions. Cross is currently pursuing several transactions at an advanced stage and expects to sign one of them shortly. In addition, Cross has presented co-investment opportunities to selected potential co-investors.

Cross is a private equity firm with the mission to support the sustainable development of mid-sized companies in Switzerland, Germany and Austria through equity capital, industrial expertise and an extensive relationship network – amongst others in the context of succession of family-owned businesses and corporate spin-offs. To date, the Cross team has successfully invested in over 25 companies in Switzerland, Germany and Austria.